

American Elm Distribution Partners Appoints Darren Whissen as Director of Capital Markets

Portsmouth, NH - American Elm Distribution Partners, a leading distributor of alternative investments in the RIA and family office space, is pleased to announce the appointment of Darren Whissen as their new Director of Capital Markets. With over 20 years of experience in the financial services industry, Mr. Whissen has a solid track record of leading companies specializing in wealth management, compliance, and product development. He is a recognized thought leader on alternative investments, having spoken at nearly every major industry conference and authored several white papers on onboarding alternatives for fee-only advisers.

In his pivotal role, Mr. Whissen will support the company's capital market activities, playing a crucial part in developing partnerships with RIAs looking to integrate alternative investments into their portfolios.

"We are delighted to welcome Darren to the American Elm Distribution Partners team. With his experience in wealth management and deep understanding of alternative investments, he will be instrumental in supporting our RIA partners seeking value-added solutions," said Michael Ponticello, President of American Elm Distribution Partners.

Mr. Whissen expressed his excitement about joining the company: "Throughout my entire professional journey, I have remained dedicated to serving my clients with unwavering fiduciary responsibility. The prospect of joining American Elm fills me with great enthusiasm, as our values align perfectly. I am eager to embark on this new chapter and further my mission of assisting RIAs in navigating the intricate challenges that arise when integrating alternatives on a fee-only platform."

Prior to joining American Elm Distribution Partners, Mr. Whissen has held several relevant roles within the financial services industry. On the buy-side, he served as a producing wealth manager, chief compliance officer, and due diligence manager. On the sell-side, Mr. Whissen created and owned a boutique capital markets group where he consulted with sponsors on distribution best practices.

About American Elm Distribution Partners:

American Elm creates and distributes innovative alternative investments with the goal of providing more diversified investment solutions. American Elm Advisors offers compliance and distribution consulting services, while our affiliate, American Elm Distribution Partners, is a managing broker-dealer and multi-product platform raising capital in the retail marketplace. Distribution and Compliance are at the center of American Elm's mission to become a leading alternative investment fundraising platform.

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